

## About Children of America

Do you need a warm, safe and fun environment that helps your child develop socially, emotionally, physically and intellectually? Children of America has passionate teachers, inventive programs and their approach is unwavering. They truly bring the very best childcare experience and provide an environment that is an extension of your family's - one that compliments your home life and eases the day-to-day stresses you experience. Innovation & creativity are the hallmarks of their teaching and the foundation of their infrastructure. Ensuring the safety and security of all the children at Children of America is their top priority. They have taken strict measures to ensure that their infrastructure reflects this philosophy by using one of the most advanced security management software programs on the market today.

Security starts at the door: Parents have to use a Personal Identification Number (PIN) to gain entry into the building which enables staff to monitor who drops off and picks up each child and records each child's entry and exit daily. Each building's security is bolstered by an Internet-access monitoring system, *Always Close By*. This web-based service means you are just a click away from watching your child's daily activities. You're closer than you think, no matter where you are!

## Infrastructure

Children of America turned to 365 Data Centers for a new data center and networking solution to support its 86 locations around the United States. Children of America found a viable infrastructure partner in 365's experienced team who helped build a modular, scalable solution in which they can fully support every single location from their corporate headquarters in South Florida. Their structure and applications for automation are developed in-house to help streamline processes and they do not outsource whatsoever.

## Relationship with 365 Data Centers

CIO, Gary Fiorito came to Children of America after 365 Data Centers was already selected as their data center partner. Gary has referred customers to 365 in the past and is considered a loyal partner. Children of America selected 365 as a data center partner for maximum redundancy, security and guaranteed availability. 365 Data Centers is an extension to their two person IT department to provide peace of mind while leveraging the knowledgeable technical team that is also accommodating and reliable.

## Quantifiable Results Since Collaborating with 365

Children of America had their previous datacenter partner out of Orlando which supported 10-11 sites. They would have to drive all the way to Orlando from Delray Beach to only have temporary access to their infrastructure. Currently all centers connect back to the 365 data center in Boca Raton, FL, where they house all of their internal infrastructure.

## Solution

Children of America has entrusted 365 Data Centers to host their infrastructure in 365's secure and reliable data center. In addition, COA turned to 365 for their Network Services. By colcoating to 365, COA has confidence and ease of mind that their critical data and infrastructure will be secure, protected, and up and running 24/7/365.



Children of America was the first company to bring fiber into the building where their corporate headquarters is located.

***“Ever since we switched to 365 Data Centers, our network reliability has been great. If it wasn't for us, the other companies in our building wouldn't have fiber since we were the first to bring it in.”***

**Gary Fiorito,**  
CIO, Children of America

## Why 365 Data Centers?

### Colocation Services

- 13 Key Edge Market Locations
- Carrier Neutral Facilities with Multiple Providers Available
- 100% Uptime SLA

### The 365 Portfolio

- Fully Redundant Network Providing Scalable Solutions in all Data Centers and Cloud
- Cloud, BC/DR, Cyber Security, Networking and Managed Services
- Full Suite of Advances Services Under One Bill and Technical Support Team

### White Glove Approach

- Dedicated Account Manager Providing Personalized Support
- Consultative Approach to Customer's Needs
- Technical Support Team Focused on Customer Success
- 24/7/365 Support with Remote Hands Available



FULLY COMPLIANT ACROSS THE BOARD

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